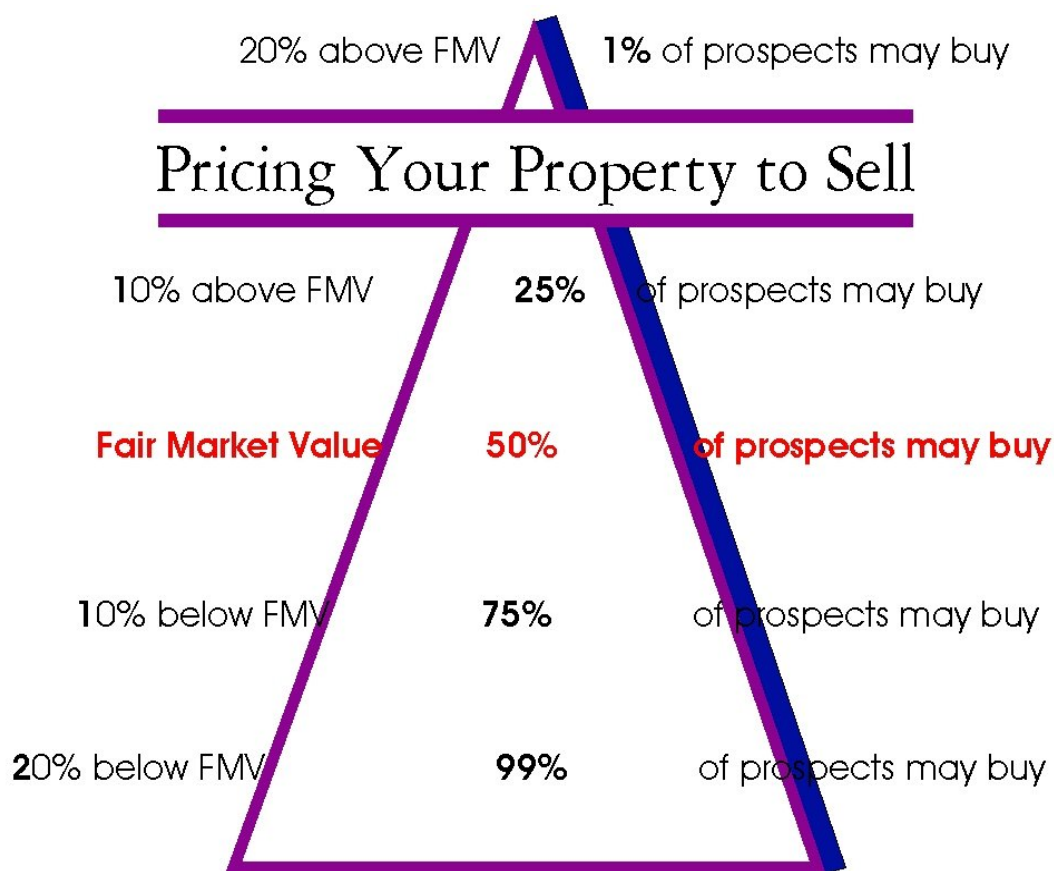


Property Address _____

Market Value Analysis

\$ Above Market Value	\$ Market Value	\$ Below Market Value
When priced above market value, homes should be in perfect, move-in condition and need no repairs. They should also have upgrades that other homes in the neighborhood do not have. Homes priced above market value usually take much longer to sell than others that are priced lower	When priced at market value, homes should be in reasonably good condition and have few, if any, problems. They are basically average homes. Homes priced at market value usually sit on the market the average number of days for the area.	When priced below market value, homes usually have <u>minor</u> repairs needed such as paint, carpet, roof, appliances, etc. How much below market depends on how extensive the repairs are. Homes priced below market typically sell faster.



SanJacRealEstate.com