



10 Things You Should be Doing Every Week As A Realtor

Find at least 1 FSBO and make contact with the seller	
Make 1 funny post on your social media page about real estate	
Post 1 link on your social media page to a helpful real estate article Or about a closing you had or a new listing you have	
Update your web page or blog in some way	
Contact a former client and say hello (Birthday, New Job, Child, etc)	
Wear your name badge unless it's not possible (exercising, formal attire)	
Make sure your car magnets are on your car and are clean	
Give your business card to at least 5 different people this week	
Respond to all client communications within 4 hours (unless after 10pm)	
Attend a class or Broker Open House or visit a new home community or attend a community event or social club meeting	

Week Of _____ . 10 Points Each. How Did You Score This Week?



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